

TECHNICAL SHEET

REAL ESTATE LAW: THE LEGAL FRAMEWORK FOR REAL ESTATE TRANSACTIONS

Field: Real Estate Law

Duration: 12 Training Hours

Target Audience

- Investors and real estate project owners.
- Real estate agencies and real estate brokers.
- Contractors and owners of construction and public works companies.
- Individuals planning to purchase, sell, rent, or invest in real estate.

Course Objectives

- Understand the fundamentals of real estate law and the legal framework governing real estate transactions.
- Understand the different types of real estate ownership and the rights associated with ownership.
- Identify the main real estate contracts and transactions and understand the legal obligations of the parties.
- Understand real estate documents, title deeds, and related procedures.
- Develop the ability to verify the legal status of a property before carrying out a transaction.
- Identify the main legal risks and common mistakes associated with real estate transactions.
- Understand the main types of real estate disputes and ways to prevent them.
- Improve participants' ability to handle real estate transactions with greater legal awareness and security.

Course Modules

Module 01: Introduction to Real Estate Law

- Definition of real estate and its types.
- Real estate ownership and methods of acquiring ownership.
- Rights associated with real estate ownership.
- Key real estate documents and terminology.

Module 02: Real Estate Transactions

- Real estate sale contracts.
- Lease agreements.
- Promises to sell and other real estate agreements.
- Essential conditions and information required in real estate transactions.
- Legal obligations of the parties.

Module 03: Real Estate Procedures and Documents

- Property titles and ownership documents.
- Land registration and publication procedures.
- Cadastral surveying and land registration.
- Verifying the legal status of a property before a transaction.
- Common mistakes and risks to be aware of.

Module 04: Real Estate Disputes and Legal Risks

- Main types of real estate disputes.
- Legal liability in real estate transactions.
- Disputes relating to ownership and possession.
- How to prevent legal risks.
- Practical cases and applications involving real estate transactions.

Methodology

The course combines theoretical and practical training through examples and practical case studies related to real estate transactions.